

## Result of Deutsche Hypo in the financial year 2013 (HGB)

<b>Income Statement</b> (extract)	01.01. - 31.12.2013 (€ million)	01.01. - 31.12.2012 (€ million)	Change (in %)
Net interest income	210.4	209.8	0.3
Net commission income	6.0	7.3	-17.8
Administrative expenses	69.9	73.2	-4.5
Other operating income	-5.5	-4.3	-25.0
Risk result (incl. allocation to fund for general banking risks)	-83.2	-72.0	-15.6
Income from securities and participatory interest	6.5	-17.1	> 100.0
<b>Result from normal operations</b>	<b>64.3</b>	<b>50.4</b>	<b>27.6</b>

<b>New business figures</b>	01.01. - 31.12.2013 (€ million)	01.01. - 31.12.2012 (€ million)	Change (%)
Commercial real estate finance business	2,662	2,513	5.9
Funding volume	3,266	4,254	-23.2

<b>Balance sheet figures</b>	31.12.2013 (€ million)	31.12.2012 (€ million)	Change (in %)
Balance sheet total	31,275	34,578	-9.6
Equity*	1,347	1,379	-2.3

\* including funds for general banking risks, jouissance right capital and subordinated liabilities

<b>Other information</b>	31.12.2013 (in %)	31.12.2012 (in %)
Cost-income ratio	33.1	34.4

<b>Employees</b> (on average)	2013	2012
	410	420