## SUSTAINABILITY RATING

21.03.18

imug

# Deutsche Hypothekenbank (Actien-Gesellschaft) (Deutsche Hypo)

Mortgage credit institution | LEI 802UEDW6ZEY0W4YCVU89 | Update 09.03.2018 | imug\_Sustainability\_Strategy\_2.0

#### **Issuer Performance**

Ranks based on imug's sustainability strategy

### **Bond Performance**



| Historical Data<br>Based on imug's sustainability strategy |         | Performance Average |
|--|---------|---------------------|
| 60%  | -64.75% |                     |
|  |         | 41.29%              |
| 14.51%   |         | 18.28%              |
| 2015   | 2016    | 2017                |



## Management of risks & opportunities

No evidence Limited Intermediate Good

Materiality & performance matrix

|          |  | SOC 2.3 employment security               |   |
|----------|--|---|---|
|          |  | SOC 2.1 diversity and well-being          | GOV 3.1 compliance: policy  |
| STRENGTH | ENV 1.1 environmental business<br>operations | SOC 2.2 employee attraction and retention | <ul> <li>GOV 3.2 compliance:<br/>management system</li> <li>GOV 3.5 integrated ESG risk<br/>management</li> <li>GOV 3.7 secrecy jurisdictions &amp;<br/>tax avoidance country-by-country<br/>reporting</li> </ul> |
| WEAKNESS |  |   | <ul> <li>GOV 3.3 compliance: disclosure</li> <li>GOV 3.8 secrecy jurisdictions &amp; tax avoidance overall</li> </ul>   |
| -        | M/   | ATERIALITY OF THE RATING CRITERIA         | A   |
|          | 1  | 2   | 3   |

### **Analyst Summary**

Analyst summary date: 28.02.2018

Involvement in controversial business behaviour: No

The financial institution has taken positive measures as regards the management of ESG issues. Specifically striking is the rather positive performance of the company in the area of social and governance criteria, while issues relating to environmental criteria show a need for further improvement. The financial institution is not involved in controversial issues.

The real estate lending business of Deutsche Hypo, which is the core business activity of the financial institution, exhibits positive measures as regards the management of ESG issues. The financial institution shows a strong performance in the area of governance criteria while issues relating to sustainable product offerings reflect a need for further improvement.

### Involvement in controversies

The controversial research includes an in-depth research of the following topics:

Involvement in controversial business activities: No

| CON 5.1 alcohol        | CON 5.6   | CON 5.11 labour           | CON 5.19                           | CON 5.24 insider   | CON 5.29   |
|------------------------|---|---------------------------|------------------------------------|--|--|
| CON 5.2 animal welfare | environmental damage  | rights<br>CON 5.17 toxics | antitrust law<br>CON 5.20 breach   | trading violations   | secrecy<br>jurisdictions &   |
| CON 5.5                | CON 5.8<br>gambling<br>CON 5.10 human<br>rights &<br>indigenous |                           | of trust                           | CON 5.25<br>insolvency   | controversial tax<br>matters<br>CON 5.30<br>transparency:<br>survey response |
| conventional weapons   |   |                           | CON 5.21 bribery<br>and corruption | CON 5.26<br>misselling &<br>consumer                                 |  |
|                        |   |                           | CON 5.22 fraud                     |  |  |
|                        | people  |                           | CON 5.23<br>government             | protection   | CON 5.31 unfair treatment of   |
|                        |   |                           | assistance                         | CON 5.27 money<br>laundering,<br>terrorist<br>financing &<br>embargo | employees,<br>agents and<br>suppliers  |
|                        |   |                           |                                    | CON 5.28 other<br>controversial<br>governance<br>issues              |  |
|                        |   |                           |                                    | involver   | nent no involvement  |

#### Best of same Sector

Sustainability Rating, based on imug's sustainability strategy

| GRADE  |       | PERFORMANCE |      |
|--|-------|-------------|------|
| <mark>positive (BB)</mark><br>Berlin Hyp AG (Berlin Hyp)                           | -100% | 52.9%       | 100% |
| positive (BB)<br>Deutsche Hypothekenbank (Actien-<br>Gesellschaft) (Deutsche Hypo) | -100% | 41.29%      | 100% |
| positive (B)<br>Münchener Hypothekenbank eG  | -100% | 35.84%      | 100% |

### Areas of non relevance

GOV 3.4 remuneration ENV 1.4 environmental impacts of investment and credit portfolio (FROZEN, last updated 2016) GOV 3.6 responsible banking & customer protection PRO 4.1 socially responsible product PRO 4.3 transparency of business activities (Info Criterion) PRO 4.4 environmental impact PRO 4.5 human rights commitment PRO 4.6 labour rights commitment PRO 4.8 oil & gas PRO 4.7 controversial weapons PRO 4.9 coal PRO 4.10 nuclear PRO 4.11 ethical issues PRO 4.12 speculative trading PRO 4.13 agriculture, animal husbandry & fisheries PRO 4.14 mining & metals PRO 4.15 chemical & pharmaceutical activities PRO 4.16 forestry & resources PRO 4.17 conventional weapons PRO 4.18 alcohol (policy) (FROZEN, last updated 2016) PRO 4.19 animal welfare (policy) (FROZEN, last updated 2016) PRO 4.20 cluster munition & landmines (policy) (FROZÉN, last updated 2016) PRO 4.21 coal (power generation) (policy) (FROZEN, last PRO 4.22 conventional weapons (policy) (FROZEN, last updated 2016) updated 2016) PRO 4.23 environmental damage (policy) (FROZEN, last PRO 4.24 food commodities derivatives trading (policy) updated 2016) (FROZEN, last updated 2016) PRO 4.25 gambling (policy) (FROZEN, last updated 2016) PRO 4.26 genetic engineering (policy) (FROZEN, last updated 2016) PRO 4.27 human rights & indigenous people (policy) (FROZEN, PRO 4.28 labour rights (policy) (FROZEN, last updated 2016) last updated 2016) PRO 4.29 land deals / land grabbing (policy) (FROZEN, last PRO 4.30 nuclear (power generation) (policy) (FROZEN, last updated 2016) updated 2016) PRO 4.31 oil & gas (power generation) (policy) (FROZEN, last PRO 4.32 pornography (policy) (FROZEN, last updated 2016) updated 2016) PRO 4.33 tobacco (policy) (FROZEN, last updated 2016) PRO 4.34 toxics (policy) (FROZEN, last updated 2016) PRO 4.35 weapons of mass destruction (policy) (FROZEN, last PRO 4.36 other subject area (policy) (FROZEN, last updated updated 2016) 2016) CON 5.3 cluster munition & landmines CON 5.4 coal (power generation) CON 5.9 genetic engineering CON 5.7 food commodities derivatives trading CON 5.13 nuclear (power generation) CON 5.12 land deals / land grabbing CON 5.14 oil & gas (power generation) CON 5.15 pornography CON 5.18 weapons of mass destruction CON 5.16 tobacco SUP 6.1 Environment SUP 6.2 Social SUP 6.3 Governance SUP 6.4 Lending Pool Criteria SUP 6.5 Nuclear Power Consumption SUP 6.6 Military Expenditure SUP 6.7 Nuclear Weapons SUP 6.8 Religious Freedom GOV 2.4 responsible lending GOV 2.5 financial literacy PRO 3.3 sustainable real estate product incentives GOV 2.7 responsible lending & consumer protection (FROZEN, last updated 2014) Ship Financing Business

## Areas of non involvement

| CON 5.1 alcohol<br>CON 5.5 conventional weapons<br>CON 5.8 gambling<br>CON 5.11 labour rights<br>CON 5.19 antitrust law<br>CON 5.21 bribery and corruption<br>CON 5.23 government assistance<br>CON 5.25 insolvency<br>CON 5.27 money laundering, terrorist financing & embargo | CON 5.2 animal welfare<br>CON 5.6 environmental damage<br>CON 5.10 human rights & indigenous people<br>CON 5.17 toxics<br>CON 5.20 breach of trust<br>CON 5.22 fraud<br>CON 5.24 insider trading violations<br>CON 5.26 misselling & consumer protection<br>CON 5.28 other controversial governance issues |
|---|--|
| CON 5.29 secrecy jurisdictions & controversial tax matters  | CON 5.28 other controversial governance issues<br>CON 5.30 transparency: survey response   |
| CON 5.31 unfair treatment of employees, agents and suppliers  |  |

**Issuer information** 

| Bank type: | Mortgage credit institution | Balance sheet date:                                 | 31.12.2016     |
|------------|-----------------------------|---|----------------|
| Subsector: | Mortgage bank               | Balance sheet total in Euro:                        | 25,202,600,000 |
| Exposure:  | Financial Institution       | Balance sheet total last year                       | 26,943,700,000 |
| Region:    | Europe                      | in Euro:  |                |
| Country:   | Germany                     | Balance sheet total in local<br>currency:           | -              |
|            |                             | Balance sheet total last year<br>in local currency: | -              |
|            |                             | Number of employees:                                | 395            |
|            |                             | Number of employees last year:                      | 390            |
|            |                             | Full time equivalent/Year end/Annual average:       | Annual average |

#### Former Name

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#### Main activities

Deutsche Hypothekenbank (Actien-Gesellschaft) (Deutsche Hypo) is a German Pfandbrief bank headquartered in Hanover, Germany. Deutsche Hypo is a wholly owned subsidiary of Norddeutsche Landesbank Girozentrale (NORD/LB) and therefore part of the NORD/LB Group. Deutsche Hypo specialises on the financing of large-volume, commercial real estate and capital market transactions. The financial institution has operations in Germany, the United Kingdom, France, the Benelux countries, and Poland. Deutsche Hypo issues "Öffentliche Pfandbriefe" (Public Sector Covered Bonds), "Hypothekenpfandbriefe" (Mortgage Covered Bonds) and uncovered bonds.

#### Ownership structure

Norddeutsche Landesbank Girozentrale (NORD/LB) 100%

Subsidiaries, associated companies, relevant shareholdings

Contact Details www.deutsche-hypo.de