

DEUTSCHE HYPO AT A GLANCE

in € millions	01.01.- 31.12.2018	01.01.- 31.12.2017	Change (in %)
New business figures			
Commercial real estate finance business	2,869.8	3,798.3	- 24.4
Domestic finance	1,698.4	2,180.9	- 22.1
Foreign Finance	1,171.5	1,617.4	- 27.6
Funding volume	2,327.1	3,526.3	- 34.0
Mortgage Pfandbriefe	1,722.8	1,328.0	29.7
Unsecured	604.3	2,198.3	- 72.5

in € millions	31.12.2018	31.12.2017	Change (in %)
Portfolio figures			
Commercial real estate finance business	12,264.0	12,077.1	1.5
Domestic finance	6,878.0	7,079.6	- 2.8
Foreign finance	5,386.0	4,997.5	7.8
Loans to local authorities	2,844.4	3,892.5	- 26.9
Securities	4,716.6	5,489.9	- 14.1
Funding capital	19,616.7	22,254.0	- 11.9
Mortgage Pfandbriefe	8,128.1	8,414.1	- 3.4
Public Pfandbriefe	3,806.9	4,490.4	- 15.2
Unsecured	1,784.3	2,677.4	- 33.4
Other liabilities	5,897.4	6,672.1	- 11.6
Equity *)	1,232.1	1,252.1	- 1.6
Balance sheet total	21,072.8	23,698.3	- 11.1

in € millions	01.01.- 31.12.2018	01.01.- 31.12.2017	Change (in %)
Income figures			
Net interest income	177.4	193.4	- 8.3
Net commission income	- 0.1	0.3	<- 100.0
Administrative expenses **)	84.0	83.8	0.2
Risk result	- 20.3	- 41.3	50.8
Income from securities and participatory interest	9.1	- 10.2	>100.0
Result from normal operations	74.7	62.7	19.1
Extraordinary result	- 16.5	0.7	<- 100.0
Interest on investments by silent partners	0.0	3.5	- 100.0
Profit before taxes and profit and loss transfer	58.2	59.9	- 2.8

in %	31.12.2018	31.12.2017
Other information		
Cost-income ratio	49.5	42.3

*) including funds for general banking risks, jouissance right capital and subordinated liabilities

**) including write-downs and value adjustments of intangible assets and tangible fixed assets

The annual report of Deutsche Hypo is also available in German. In the event of any discrepancy, the German version shall prevail.