# REECOX

DEUTSCHE HYPO REAL ESTATE ECONOMY INDEX

03-2019



Dear readers.

the Euro Score indicates a declining trend for the second quarter in a row. Does this mean that we have now

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finally passed the peak? That remains to be seen. After all, the REECOX is still at a very high level of 229.2 points.

Over the past few years, we have been experiencing an unusual cycle which has to end at some point, of course. But right now there is still a lot of optimism on the market – as demonstrated by the recent EXPO REAL, for instance. Real estate is still a highly attractive asset class and is in high demand among investors. Nevertheless, in a market phase like this it is more important than ever to focus on quality and accurately weigh up risks for every investment decision. If you do that, you will be well prepared for the end of the cycle.

Kind regards, Sabine Barthauer



229.2

# **DECLINING TREND CONTINUES**

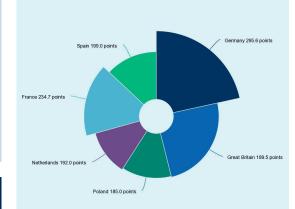
After the Euro Score of Deutsche Hypo REECOX had already experienced a slight decline in the second quarter, this development continued in the third quarter. August (-1.1 %) saw the most pronounced shift, while July (-0.1 %) and September (-0.4 %) were marked by stagnation. The Euro Score fell by 1.5 % quarter on quarter to 229.2 points.

However, the Euro Score's consistent momentum does not completely represent the composition of the input values. While persistent negative development in the UK (-4.7 %) was appreciable in the third quarter, the second-strongest decline of the quarter – namely Poland, at 1.0 % – was much more moderate. Germany's development was technically a

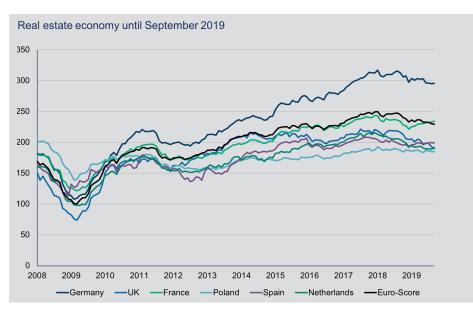
negative figure but essentially stagnant at -0.3 %. After declines in July (-0.1 %) and August (-0.3 %), September represented a slight upturn (+0.1 %). Spain's real estate market was also stable, with positive development in the two summer months (July: +0.3 %, August: +0.6 %) followed by a slight decline in September (-0.4 %).

The REECOX France is a clear counterpoint to the recession in the UK. France's real estate sector grew by  $1.2\,\%$ , marking the third positive quarter in a row. But the overall European winner is the Netherlands: after six consecutive quarters of decline, the REECOX Netherlands demonstrated the greatest level of positive development, at  $+1.5\,\%$ .

### **DEUTSCHE HYPO REECOX-EYE**



The Deutsche Hypo REECOX-Eye shows the current value of each real estate market compared to the others (length of iris) and the size of the respective investment market (breadth of iris).





# **REECOX GERMANY REMAINS STABLE**

Following a positive start to the year and a significant mid-year decline, the German REECOX demonstrated stable development in the third quarter. Overall, the index fell by 0.3 % to 295.6 points, which is an above-average development in the European context. Nevertheless, the price remains below the 300-point mark and a recovery is currently not in sight.

Developments on the DAX, the leading German share index, were volatile. While July (-1.7 %) and August (-2.0 %) were marked by declines, September saw a 4.1 % increase to the current value of 12,428 points. Overall, the trend was slightly positive compared to the preceding quarter. The German DIMAX real estate share index made a key contribution to the development of the REECOX in the third quarter. A rise of 5.9 % to the current level of 867.6 points partially offset the significant decline seen in the second quarter. July (+5.5 %) stood out in particular, while the results in August (-0.4 %) and September (+0.7 %) remained essentially stable. In contrast to the positive trend on the German stock market, expectations regarding Germany's economic power continued to cool. Overall, business sentiment as measured by the European Sentiment Indicator (ESI) continued its decline, falling by 3.1 % to 99.4 points in the third quarter, marking the first time since July 2013 that business sentiment has fallen below 100 points.

## **COMMENT ON THE MARKET**



Alois Algermissen, Head of Hanover Office

"Sentiment on the real estate market remains positive. The ECB has famously announced that it will not raise interest rates in the foreseeable future. Real estate investments are therefore still attractive to investors compared to other asset classes. Liquidity is available, and the market is still receptive to all types of property, even though it is becoming more and more difficult to find real estate investments at reasonable prices. The upper limit of price and rent development appears to have been reached in A cities. As a result, the trend has been redirected towards B and C cities in expectation of further growth potential. One noticeable limiting factor, however, is the construction sector's resources and the emerging danger of a recession. However, the party is still in full swing for now."

"No real estate bubble in sight yet."

#### Key figures of the real estate economies Change of input variables in Q3-19 Values of the real estate economy Indicator of Delta (%) Change of the real estate economy Q2-19 / Q3-19 Leading share Real estate Jul 19 Aua 19 Q2-19 / Q3-19 Germany $\rightarrow$ 7 1 $\rightarrow$ 297 296 295 296 -0,3 350 UK 199 199 193 190 -4.7 300 France 7 $\rightarrow$ $\rightarrow$ 232 232 233 235 1.2 250 Netherlands 189 190 189 192 1,5 200 Poland 1 7 $\rightarrow$ $\rightarrow$ 187 187 185 185 -1.0 150 198 199 200 199 Spain Q2-19 Jul 19 Aug 19 Q3-19 0.5 -Germany -UK —France Source: bulwiengesa AG Poland ---Spain

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