

DEUTSCHE HYPO REAL ESTATE ECONOMY INDEX

04-2021



Dear Readers,

Just about two years ago, we started hearing the initial reports about the coronavirus. Since then, the virus has been

having an impact on every aspect of our lives and has brought about more than just a few changes. The effects have been palpable in the real estate sector as well and continue making themselves felt to this day. Still, an investment volume of around \in 60 billion in the German commercial property sector in 2021 suggests that the demand for real estate remains very high – and that the asset class itself has lost none of its appeal.

This positive trend is also reflected in the Euro Score. Despite seeing a slight decline in the fourth quarter following months of gains, the increase of 12.6 % year on year indicates that the real estate market has recovered overall. The hope remains that the spread of the coronavirus can be contained once again in 2022. In addition to the challenges posed by the pandemic, the key issues we see are inflation, central bank policy and the development of interest rates.

Kind regards Frank Schrader

deutsche hypo euro-score

REECOX EURO SCORE FALLS SLIGHTLY AS THE YEAR ENDS

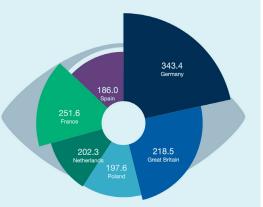
Despite the clear evidence of an overwhelmingly positive trend in the most recent quarterly reports and some significant growth in the European real estate sector (as measured by the Euro Score), the tendency towards the end of the year was rather sobering. Having closed December at 257.9 points, the Deutsche Hypo REECOX (Euro Score) fell by 1.5 % compared to the previous quarter. While October saw gains (+1.1 %), November (-2.3 %) and December (-0.3 %) were beset by losses. Overall, the Euro Score increased by a remarkable 12.6 % last year. The last time a rise of this nature was observable over the course of a year was in 2013.

Towards the end of the year, the majority of the countries monitored by the REECOX exhibited downward trends – albeit to a different extent in each case. The clearest negative movement was in Germany (-3.2 %) and the United Kingdom (-2.0 %), whereas the Polish and Dutch real estate

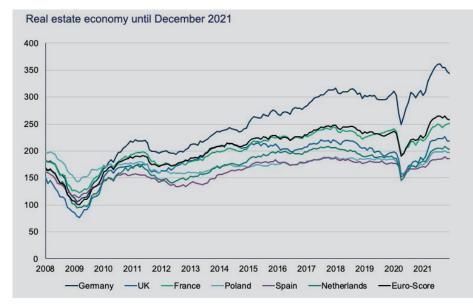
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Over the course of 2021 as a whole, however, every country monitored saw an increase without exception. The steepest rises were reported in the United Kingdom (+16.2 %), followed by France (+13.3 %) and the Netherlands (+13.2 %). Both Poland (+12.4 %) and Germany (+10.0 %) also posted double-digit growth rates compared to the previous year. Although the REECOX Spain was the worst-performing index, at +9.5 %, it was the only one to remain positive in every quarter.

DEUTSCHE HYPO REECOX-EYE



The Deutsche Hypo REECOX-Eye shows the current value of each real estate market compared to the others (length of iris) and the size of the respective investment market (breadth of iris).



REECOX GERMANY BRINGS THE YEAR TO A NEGATIVE CLOSE

In the past, the German real estate sector showed positive development overall. A look back at 2021 indicates a clear upward trend of 10.0 % year on year, as in almost all countries monitored by REECOX. Yet compared with the third quarter, a negative result of -3.2 % was recorded, due mainly to the declines in November (-2.4 %) and December (-1.0 %).

The predominately negative performance of the German REECOX towards the end of the year was largely due to the development of the business climate and the German real estate share index DIMAX. The business climate, as measured by the Economic Sentiment Indicator (ESI), closed the fourth quarter with a decline of 4.2 % to 113 points. The DIMAX real estate share index posted even greater losses, falling a total of 9.1 % to 910 points in the fourth quarter. The German blue-chip index DAX, however, saw positive development. In contrast to the slight decline in the previous guarter, the fourth guarter ended with an increase of 4.1 %. The months of October (+2.8 %) and December (+5.2 %) in particular contributed to the high level of sentiment.

COMMENT ON THE MARKET



Head of Munich Office

"In 2021, the German real estate market proved once again to be a safe haven for investors. The logistics and residential property sectors in particular were among this year's winners, and the trend in terms of demand continues unabated. Major investors have shown tremendous interest in logistics properties and are finding them to be an attractive alternative to asset classes such as the retail and hotel sectors, both of which have been ravaged by the pandemic. Right now, we are seeing returns of 3.0 % to 3.5 % on logistics properties – a level otherwise reserved for top office properties in big cities. While the pandemic has further intensified the structural problems in the retail sector, the development of alternative reuse concepts, particularly in high-street districts, is a positive phenomenon. New concepts with a successful mix of offices, eateries and trade aimed at dramatically revitalising city centres and are doing the necessary job of breaking up the established retail monoculture. Across all asset classes and sectors, however, the mounting labour shortage is making itself felt. Along with the current supply bottlenecks, that shortage is the most significant limiting factor and increasingly driving down return on investment. Recently, it has also started having an impact on real estate market sentiment."

"Across all asset classes and sectors, however, the mounting labour shortage is making itself felt."

Country	Change of input variables in Q4-21										Values of the real estate economy				
	Leading share index	Real estate share index	Indicator of economic sentiment	Basic interest rate	Risk-free interest rate		Change o	f the real estate e	economy Q3-21 / Q4-21		Q3-21	Oct 21	Nov 21	Q4-21	Delta (%) Q3-21 / Q4-21
Germany	7	2	\downarrow	\rightarrow	\rightarrow	380					355	355	347	343	-3.2
UK			1	7	7	340					223	227	219	218	-2.0
France	1	7	1	\rightarrow	7	300 260					244	248	250	252	3.3
Netherlands		1	1	\rightarrow	7	220				203	208	205	202	-0.5	
Poland	2	2	7	1	1	180 140					199	200	197	198	-0.5
Spain	\rightarrow		\rightarrow	\rightarrow	7	Q3	-21	Oct 21	Nov 21	Q4-21	186	189	186	186	0.0

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PUBLICATION DETAILS

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NORD